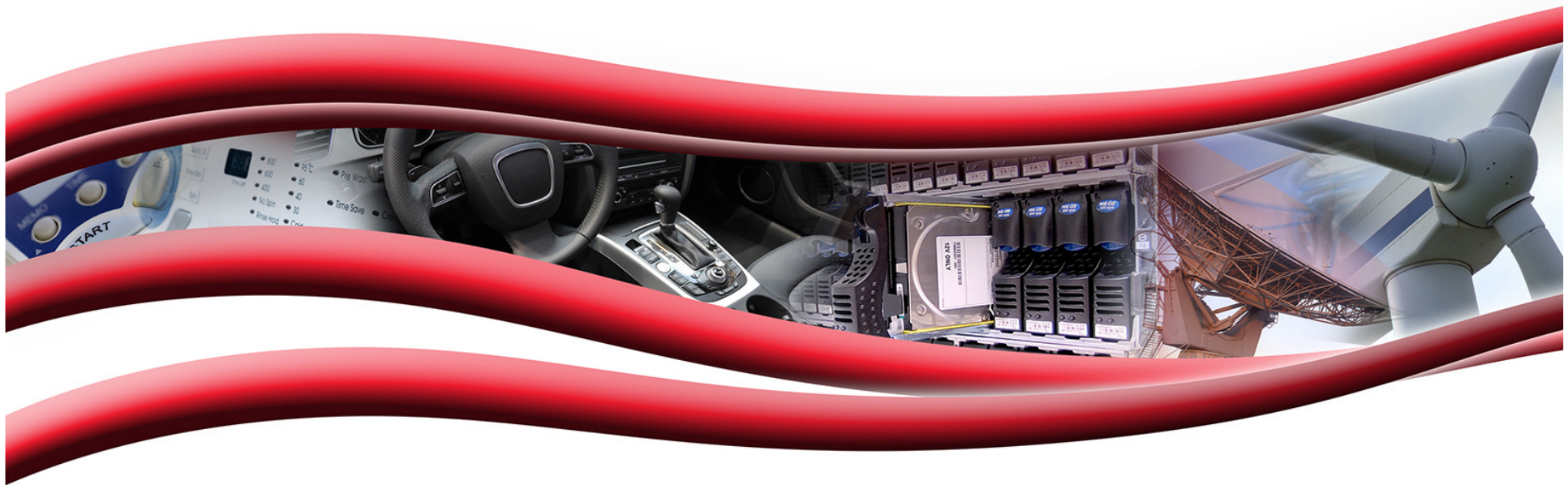




# C&K Components Overview

February 2013



Designing **Technologies** Into **Solutions**

# C&K Overview

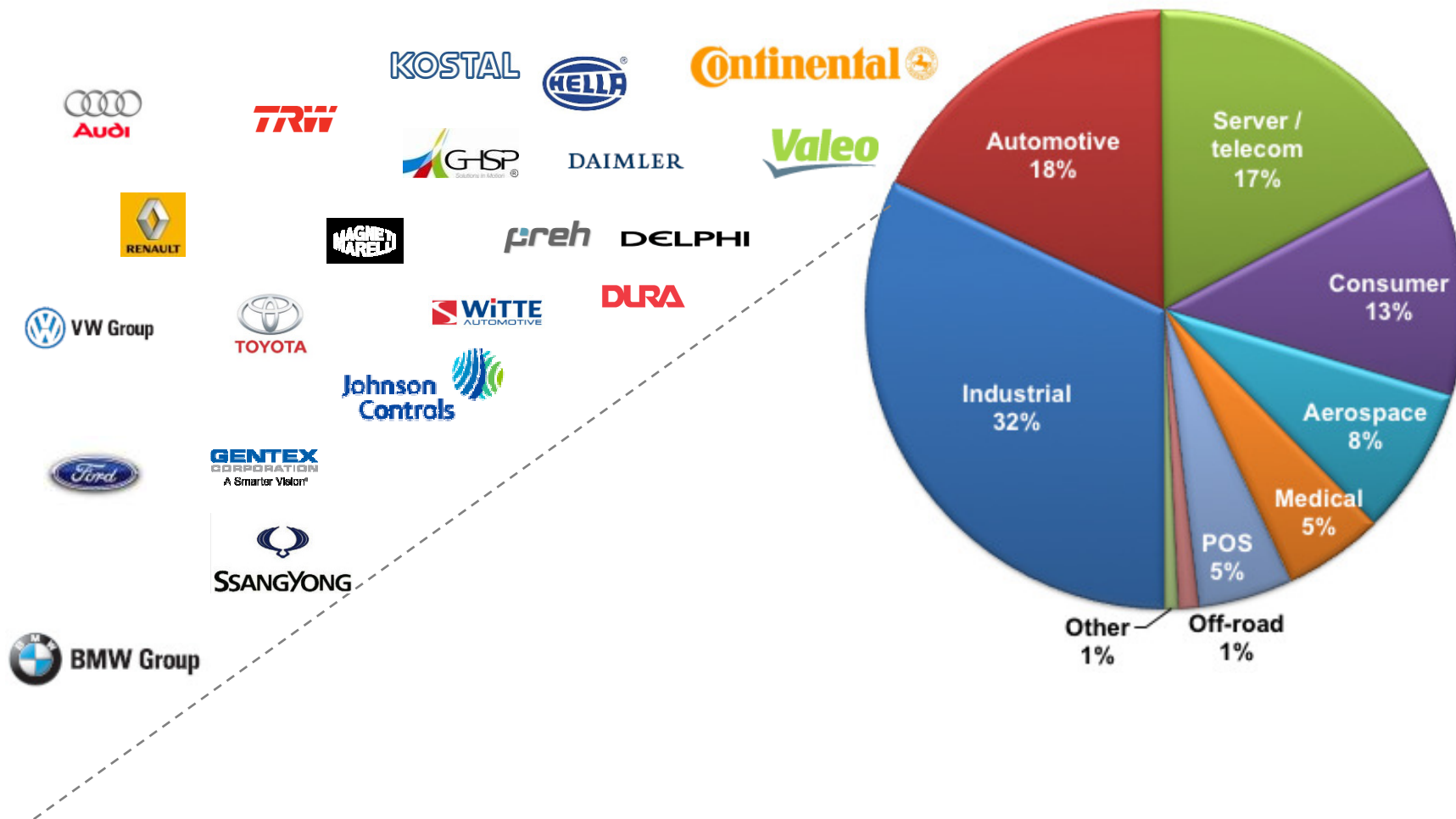
- Founding year: 1928
- Manufacturing facilities:
  - Huizhou, China
  - Dole, France
- Employees: 1,475 worldwide
- C&K offers more than 55,000 unique part numbers
- C&K is also a specialty supplier of high reliability space connectors and smart card connectors
- C&K serves more than 20,000 customers worldwide through various channels to market (Direct, distribution, Reps, ...)



# C&K Global Footprint



# Customer Overview



# Key C&K Platforms and Customers

## OEM:



## Tier 1 Suppliers:









## Tier 2 Suppliers (EMS):










- The automotive market is core for C&K, representing approximately 18% of total C&K sales.
- C&K is a significant switch supplier in the automotive market with established relationships with major OEMs and Tier 1 suppliers.
- Coverage of the automotive market in Europe and in the Americas is well developed.

## C&K products are found on platforms of major OEMs

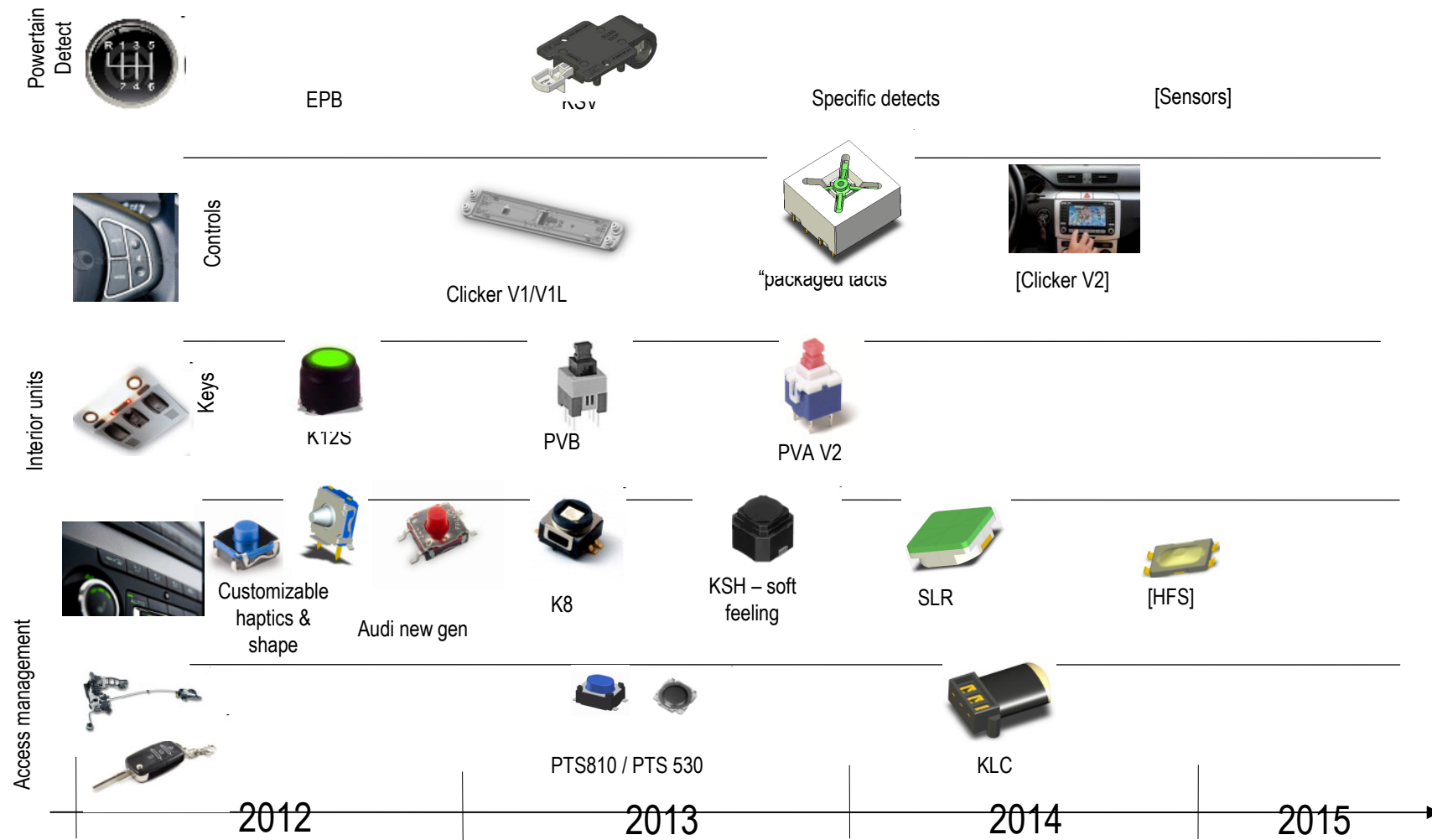
OEM	Application(s)	Products
 <b>VW Group</b>	Column switches, sun visor, radio / HVAC units, keyfobs, trunk opener	KSA, KSC, KSV, KSS, Clicker*
 <b>Audi</b>	All interior push / rocker keys, column switches, steering controls, EPB, instrument cluster	KSA, KSC, PVA
 <b>BMW Group</b>	Motocycle grips, keyfobs, SOS key protection, radio / HVAC controls*, door handles	KSR, PPE, SLR*, Clicker*
<b>DAIMLER</b>	Keyfobs, SOS key protection, steering controls, seat adjustment, homelink unit	KSC, K12, K6, QSA
 <b>RENAULT</b>	Keyfobs, door handles, HVAC, detect units	KSC, KSR, PVB, RBG
<b>PSA PEUGEOT CITROËN</b> 	Keyfobs, steering controls, interior light unit, window lock, trunk opener	KSR, KMR, PVA
 <b>Ford</b>	Trunk opener	KSC, custom gear shifter



## C&K supplies switch components to major Tier 1 automotive suppliers

Tier 1	Application(s)	Products
	HVAC units, door handles, keyfobs, chronotachograph, ignition fob detect	KSA, KSC, KSR, KSM, CMM, ZM
	HVAC, door handles, column switches, steering controls, gear systems	KSA, KSC, K6, K12
	Homelink units, keyfobs,	KSC, KMR
	Keyfobs, interior units, steering controls	KSC, KSR, K6, K12
	Interior units, column switches, interior controls	KSA, KSC
	Instrument cluster, infotainment system	KSA, KSC, QSA
	Steering controls, interior units	KSC, KSR

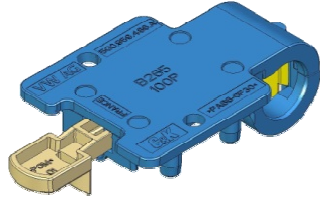
# Product roadmap





# Application examples - Middle Console

## KSV (full custom)



- Switch sunvisor
- C&K seen as level 1 supplier

## KSC « electrical height »



- KSC 4xx JR xxx
- 3 part numbers qualified by AUDI

